

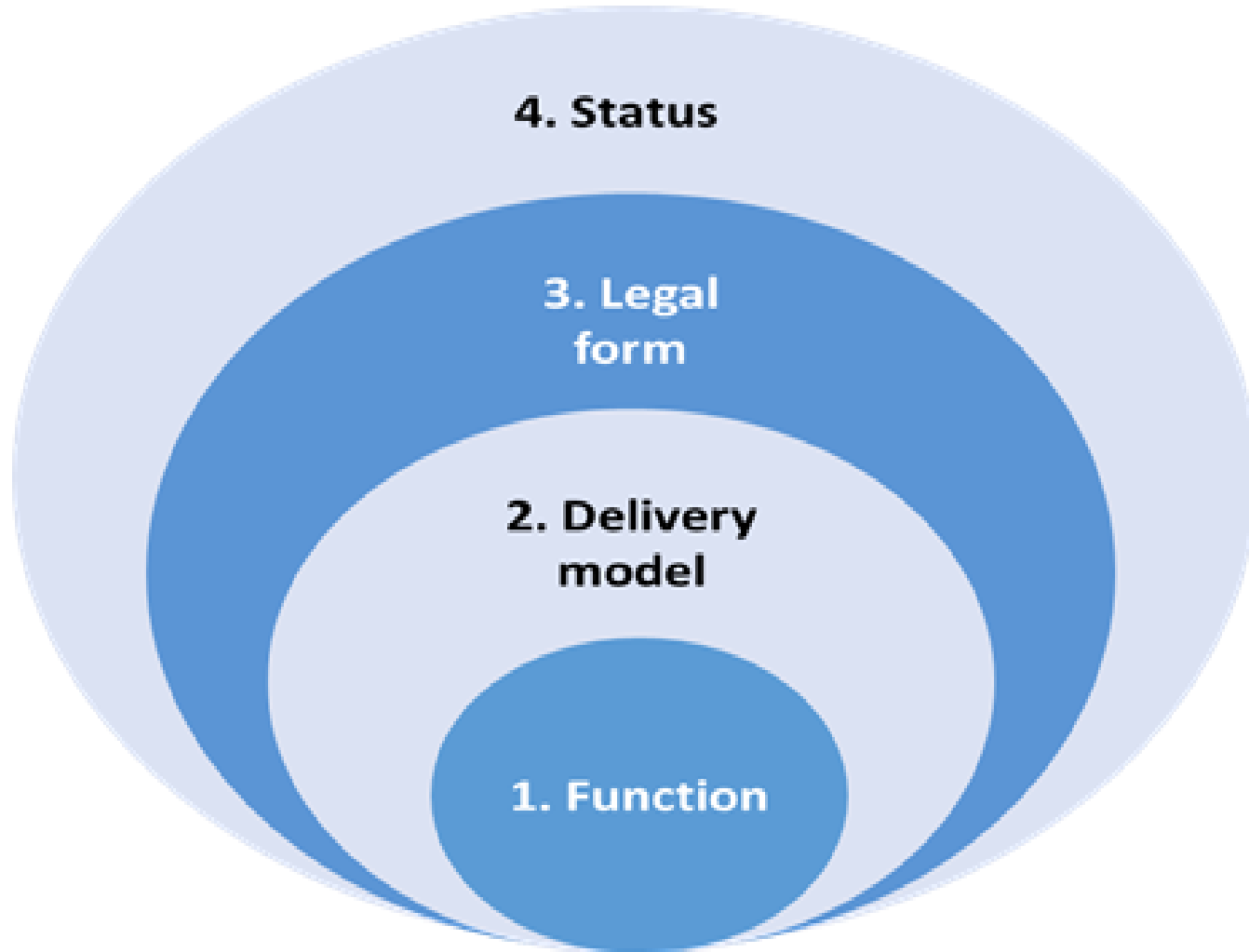
What delivery model options are open to me?

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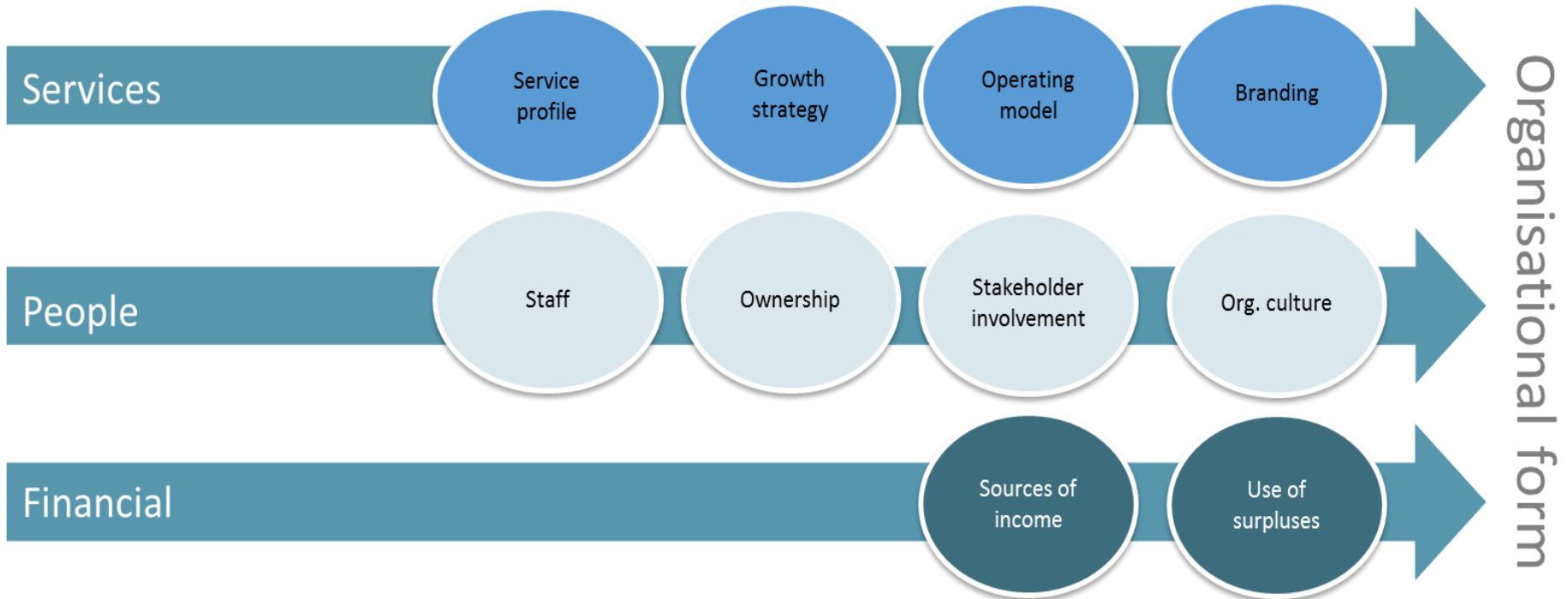


A strategic approach





Defining your function





Alternative delivery models

Public sector owned

100% public sector ownership

(one or more public service organisations)

Joint Venture

Some public sector ownership

(combination of public sector/staff/third sector/private provider)

New Independent Organisation

No public sector ownership

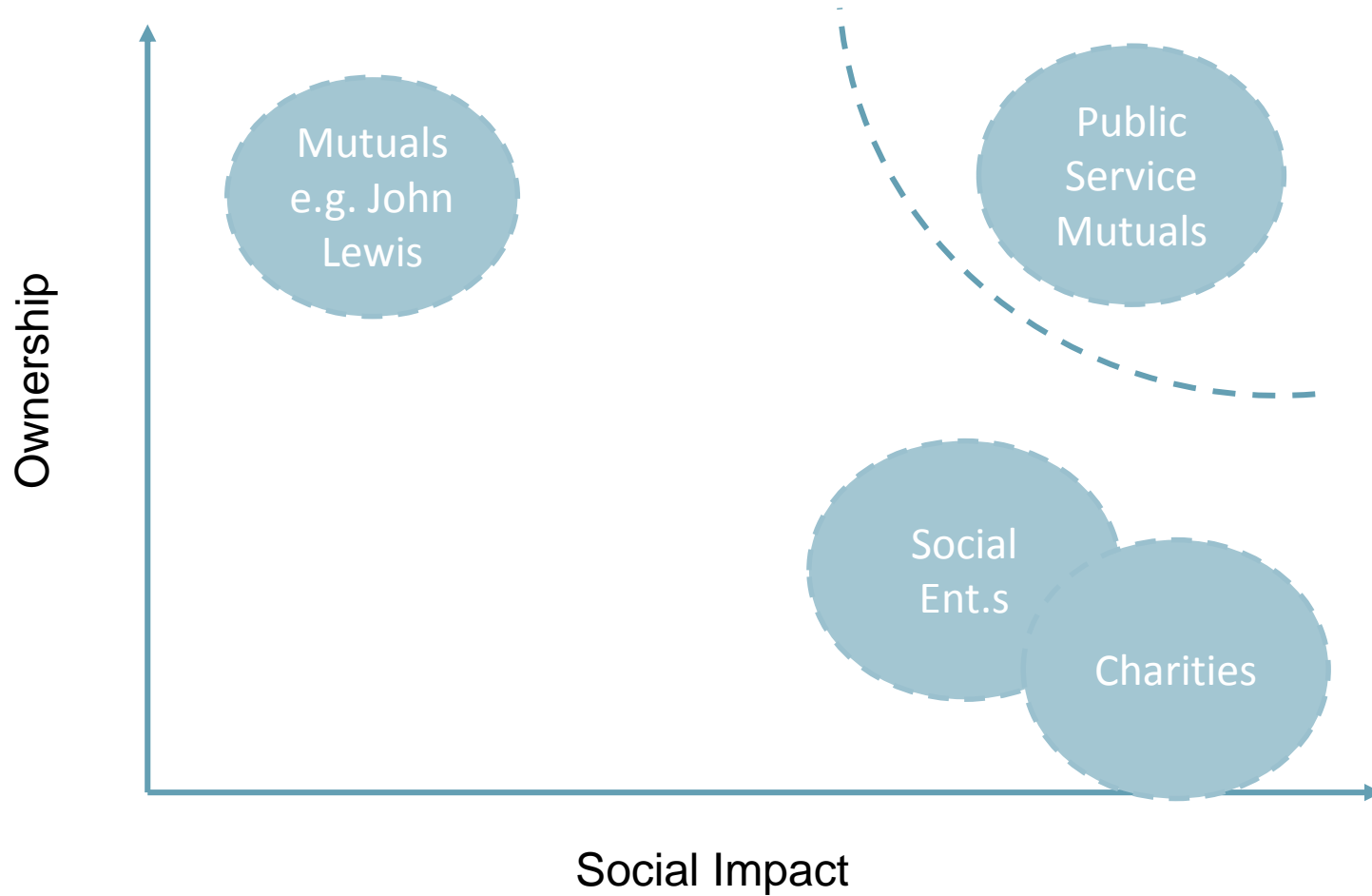
(e.g. Public service mutual)

Control via contracting

Direct public sector control

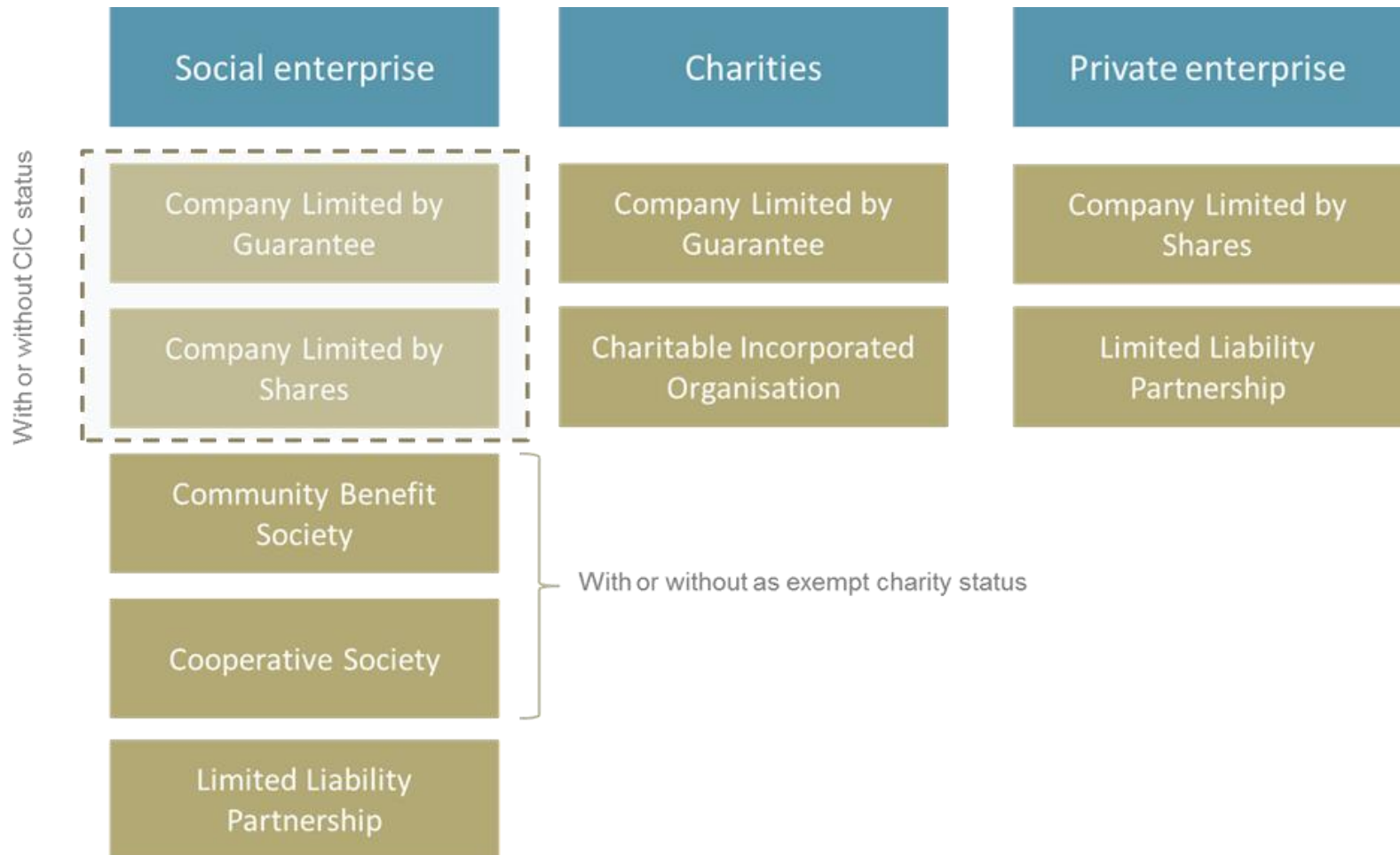


Mutuals and Social Enterprises





Legal form





Benefits from the right model

Decisions involve end-users more effectively

Increase staff motivation and engagement

Develop more commercial behaviours

Reduced costs

Less red tape enables faster decisions

Respond more rapidly to market changes

Potential to deliver over a wide area

Community involvement

Enable innovation



Challenges of a new model

Complicated
process

Over reliance on a
single contract

Politics

Taxation issues

Gaining
recognition

Pensions and
asset transfer

New business
challenges

Cultural fit

Capacity /
capability
restrictions



Before you start

- ▼ Do you have a clear vision and strategy for your library service?
- ▼ Assess the appetite for change
- ▼ Understand that 'change costs'
- ▼ Don't underestimate the emotional impact
- ▼ Consider the democratic decision-making process
- ▼ Think about the scope of the new model:
 - ▼ Just library services?
 - ▼ One or more councils?